

OUTLINE TEST SCENARIO

A comparative test was initiated to evaluate the performance of the existing 400W metal halide fittings, Powerboss Eluma Intelligent Lighting (4x55W) and a branded T5 luminaire (4x55W).

It was proposed that the Eluma and T5 fittings were installed in one area within the facility and metering be undertaken to compare the relative kW usage of these fittings and the comparative light levels delivered over approximately a week of operation.

The mounting height of the test area was 6.6m and 7.2m and in an area where some ambient daylight was present.

TEST / AUDIT PROCEDURE

Prior to commencement of the test, light levels were taken with the existing metal halide fittings still in use using a calibrated Minolta T10 light meter.

4 x Powerboss Eluma luminaire were installed and again light levels taken.

The usage of these fittings was logged using a Circutor AR5L data logger.

As the light levels delivered by Powerboss Eluma were higher than from the existing (and subsequently the T5) fittings, using the programmable nature of the integral sensor, a maximum lux level equivalent to the other solutions was set and energy usage readings taken in order to give a true "like-for-like" illustration.

This therefore provided two sets of data for Eluma; one (peaking at 230W per Eluma) providing higher light levels than both the metal halide and T5 solutions and the other (peaking at 160W per Eluma) providing an equivalent "like-for-like" scenario.

At the end of the test period, these fittings were replaced with 3 x T5 fittings and 1 x metal halide. Again light levels were taken and energy usage data logged. Unfortunately, one T5 fitting was faulty, with only 2 out of 4 lamps working; hence the usage shown on the attached graph.

In all cases, "daylight only" readings were also taken as a control.

TEST RESULTS

The attached sheets detail:

1. Energy usage of the Powerboss Eluma Luminaires
2. Energy usage of the Branded T5 Luminaires
3. Comparative energy usage of the three solutions with projected savings over 1, 3, 5 and 10 year periods.
4. Comparative running cost of the three solutions with projected savings over 1, 3, 5 and 10 year periods.
5. Comparative CO2 emissions of the three solutions with projected savings over 1, 3, 5 and 10 year periods.
6. Comparative light readings the three solutions.

In each of the above usage/emissions examples, data is also shown for the Eluma solution "capped" at a maximum usage of 160W and hence light output equivalent to the other two scenarios.

ASSUMPTIONS

Calculations are based on the following:

1. Energy rate of £0.07 p/kWh plus 0.43p p/kWh CCL.
2. Burning hours are based on 24 hours/ 7 days per week.
3. Connected load of 400W metal halide as 450W.

OTHER ELUMA OBSERVATIONS

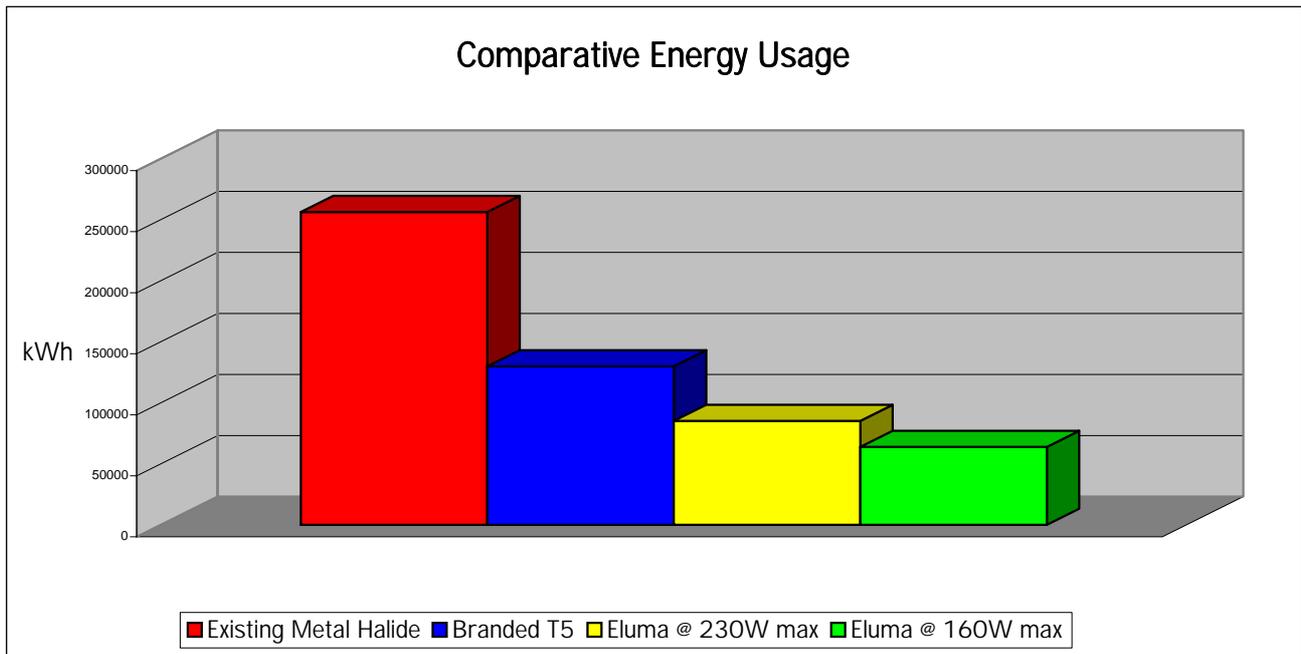
The test area was at between 6m and 7m in mounting heights. The majority of the site is at over 9m and the additional efficiency of Eluma will become increasingly significant at these mounting heights over the two compared solutions.

The test was under taken within the production area of the facility. Occupancy benefits would be magnified within the warehouse areas of the site and additional usage savings delivered.

The test was carried out in January and hence daylight dimming benefits would also be greater during the longer days of the rest of the year; hence some additional daylight benefits would be delivered.



ENERGY USAGE COMPARISON



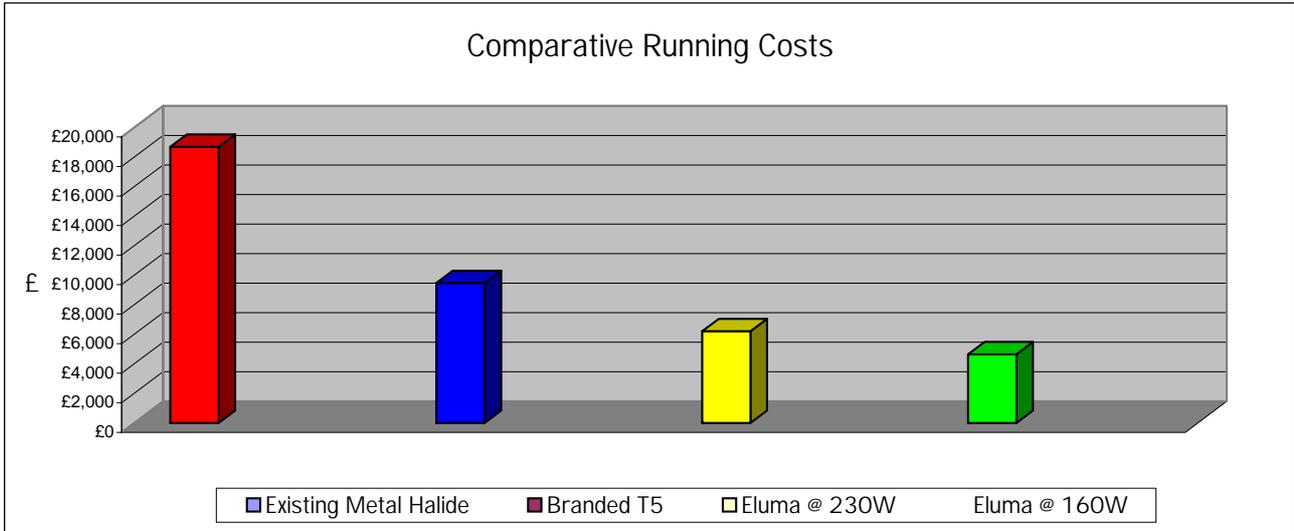
| Annual Energy Usage - Existing Installation | 256183 | kWh | % Saving |
|---|--------|-----|----------|
| Annual Energy Usage - Branded T5 | 129799 | kWh | 49% |
| Annual Energy Usage - Eluma @ 230W Max | 85110 | kWh | 67% |
| Annual Energy Usage - Eluma @ 160W Max | 63761 | kWh | 75% |

PROJECTED ENERGY SAVINGS

| | 1 year | 3 years | 5 years | 10 years |
|--------------------------|------------|------------|--------------|-------------|
| Branded T5 @ 230W | 126384 kWh | 379151 kWh | 631918.6 kWh | 1263837 kWh |
| Eluma @ 230W max | 171073 kWh | 513220 kWh | 855367.2 kWh | 1710734 kWh |
| Eluma @ 160W max | 192422 kWh | 577266 kWh | 962110.2 kWh | 1924220 kWh |



FINANCIAL BENEFITS COMPARISON



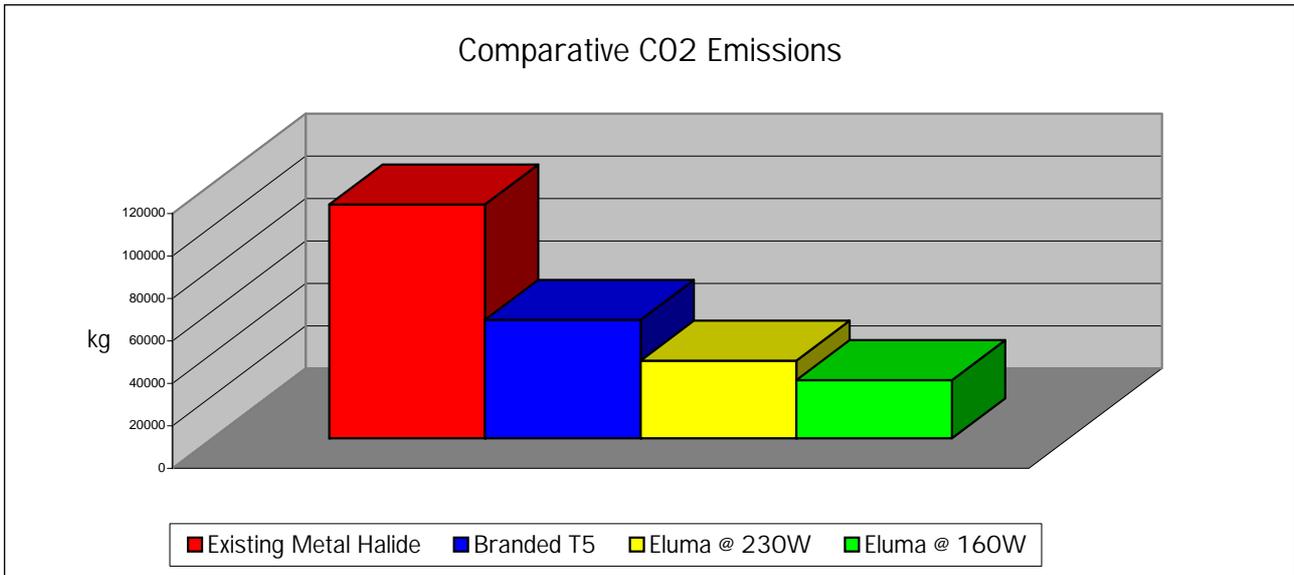
| Annual Running Costs - Existing Installation | £18,701 | % Saving |
|--|---------|----------|
| Annual Running Costs - Branded T5 | £9,475 | 49% |
| Annual Running Costs - Eluma @ 230W Max | £6,213 | 67% |
| Annual Running Costs - Eluma @ 160W Max | £4,655 | 75% |

PROJECTED ENERGY SAVINGS

| | 1 year | 3 years | 5 years | 10 years |
|-------------------|---------|---------|---------|----------|
| Branded T5 @ 230W | £9,226 | £27,678 | £46,130 | £92,260 |
| Eluma @ 230W max | £12,488 | £37,465 | £62,442 | £124,884 |
| Eluma @ 160W max | £14,047 | £42,140 | £70,234 | £140,468 |



ENVIRONMENTAL, HEALTH & SAFETY BENEFITS



| Annual CO2 Emissions - Existing Installation | 110159 | kg | % Saving |
|--|--------|----|----------|
| Annual CO2 Emissions - Branded T5 | 55814 | kg | 49% |
| Annual CO2 Emissions - Eluma @ 230W Max | 36597 | kg | 67% |
| Annual CO2 Emissions - Eluma @ 160W Max | 27417 | kg | 75% |

PROJECTED CO2 EMISSION SAVINGS

| | 1 year | 3 years | 5 years | 10 years |
|-------------------|----------|-----------|-------------|-------------|
| Branded T5 @ 230W | 54345 kg | 163035 kg | 271725 kg | 543450 kg |
| Eluma @ 230W max | 73562 kg | 220685 kg | 367807.9 kg | 735615.8 kg |
| Eluma @ 160W max | 82741 kg | 248224 kg | 413707.4 kg | 827414.8 kg |

LIGHTING TEST ANALYSIS

DATE: 01/02/2007



EXISTING METAL HALIDE INSTALLATION

| Facility Area | Burning Hours per Day | Burning Days per week | Existing Fittings | Existing Connected Load per fitting (W) | No. of fittings | Total Existing Connected Load (kW) | Total existing kWh p.a. | Existing Maintenance Cost (Lamps/Labour) | Total Running Cost £ p.a. existing fittings |
|-----------------|-----------------------|-----------------------|-------------------|---|-----------------|------------------------------------|-------------------------|--|---|
| Production Area | 17 | 7 | Metal Halide | 450 | 92 | 41.40 | 256183 | | £ 18,701 |

BRANDED T5 FITTING

| Facility Area | Burning Hours per Day | Burning Days per week | Proposed Fitting | Connected Load per T5 Fitting (W) | Proposed No. of T5 fittings | Total Proposed Connected Load with T5 Fitting (kW) | Total Proposed kWh p.a with T5 Fitting | Maintenance Cost T5 (Lamps/Labour) | Total Running Cost £ p.a. proposed T5 Fitting |
|-----------------|-----------------------|-----------------------|------------------|-----------------------------------|-----------------------------|--|--|------------------------------------|---|
| Production Area | 17 | 7 | T5 4 x 55W | 228 | 92 | 20.976 | 129799 | | £ 9,475 |

ELUMA SOLUTION @ 230W MAX

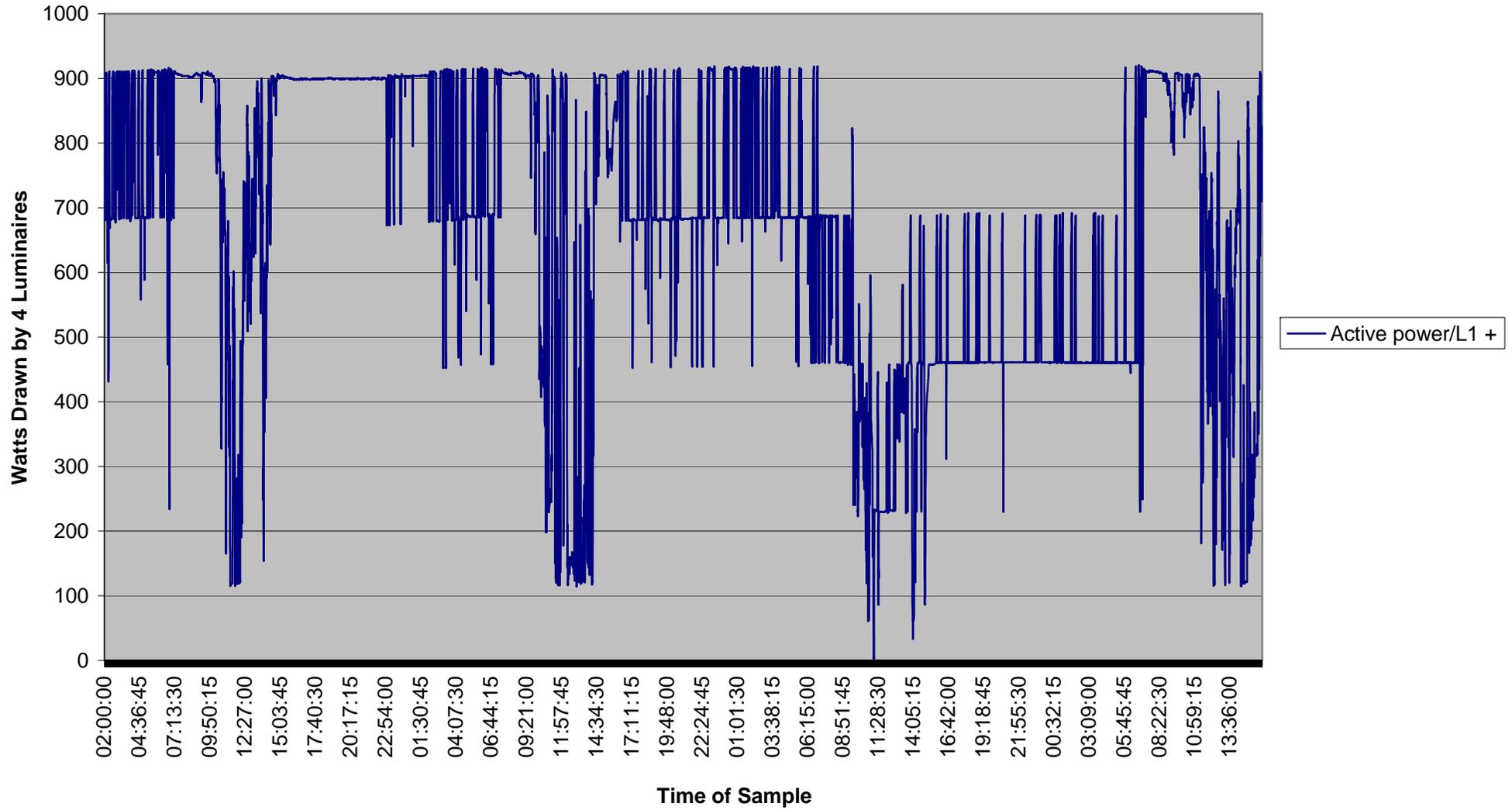
| Facility Area | Burning Hours per Day | Burning Days per week | Proposed Fitting | Connected Load per Eluma (W) | Proposed No. of Eluma fittings | Total Proposed Connected Load with Eluma (kW) | % Saving Benefit from Occupancy / Daylight sensing | Total Proposed kWh p.a with Eluma | Maintenance Cost Eluma (Lamps/Labour) | Total Running Cost £ p.a. proposed Eluma solution |
|-----------------|-----------------------|-----------------------|------------------|------------------------------|--------------------------------|---|--|-----------------------------------|---------------------------------------|---|
| Production Area | 17 | 7 | Eluma 4x55W | 230 | 92 | 21.16 | 35 | 85110 | | £ 6,213 |

ELUMA SOLUTION @ 160W MAX

| Facility Area | Burning Hours per Day | Burning Days per week | Proposed Fitting | Connected Load per Eluma (W) | Proposed No. of Eluma fittings | Total Proposed Connected Load with Eluma (kW) | % Saving Benefit from Occupancy / Daylight sensing | Total Proposed kWh p.a with Eluma | Maintenance Cost Eluma (Lamps/Labour) | Total Running Cost £ p.a. proposed Eluma solution |
|-----------------|-----------------------|-----------------------|------------------|------------------------------|--------------------------------|---|--|-----------------------------------|---------------------------------------|---|
| Production Area | 17 | 7 | Eluma 4x55W | 160 | 92 | 14.72 | 30 | 63761 | | £ 4,655 |

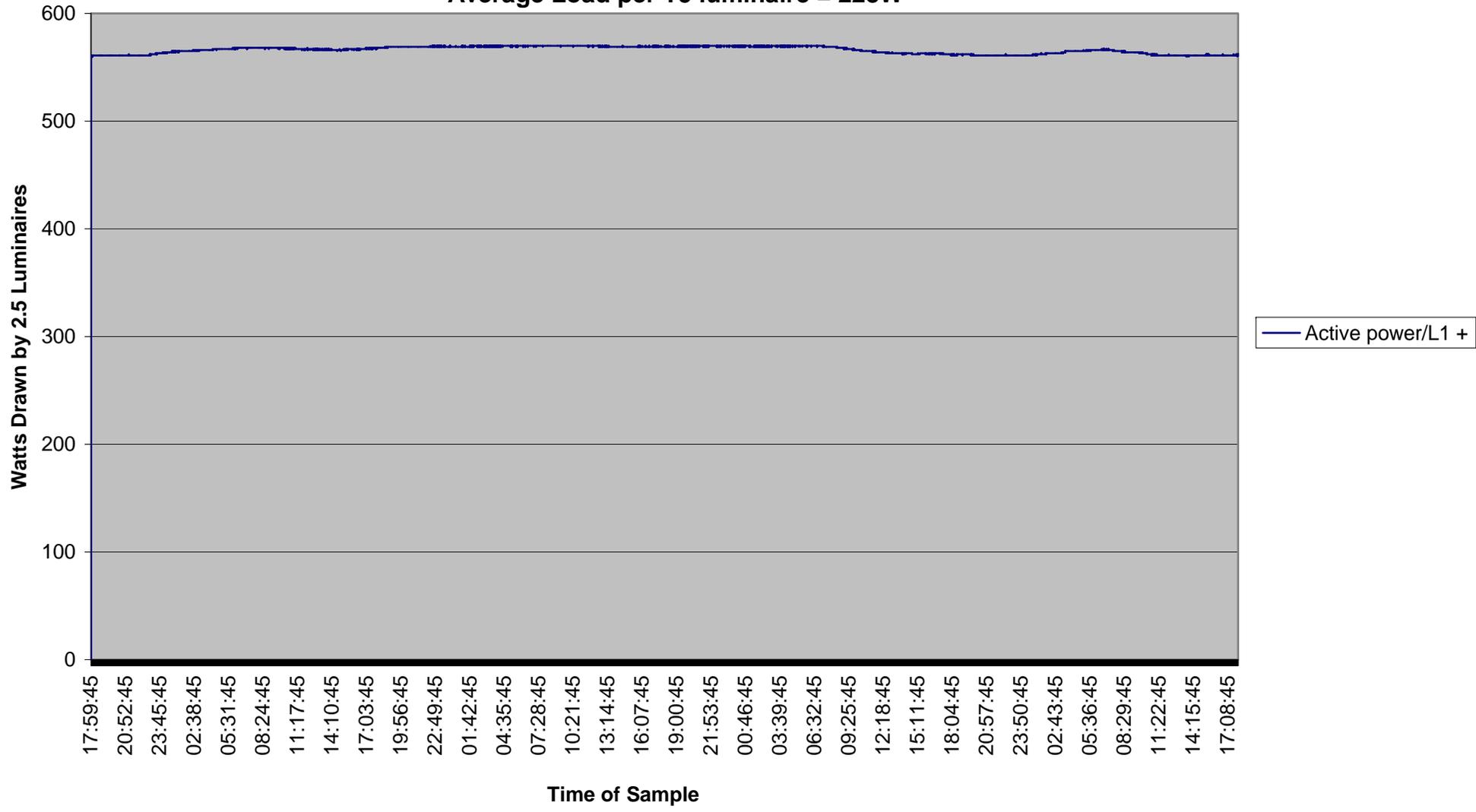
POWERBOSS ELUMA LUMINAIRE

Average Load per Eluma = 148W



T5 FLUORESCENT LUMINAIRE

Average Load per T5 luminairn = 228W



COMPARATIVE LIGHT LEVELS

| FITTING | LIGHT LEVELS TAKEN INCLUDING STANDARDISED DAYLIGHT CONTRIBUTION | | | AVERAGE LIGHT LEVELS WITH DAYLIGHT CONTRIBUTION REMOVED |
|---|---|----------|----------|---|
| | Min (lx) | Ave (lx) | Max (lx) | Ave (lx) |
| Existing Metal Halide (@ 450W constant) | 180 | 300 | 350 | 220 |
| Eluma (@230W max) | 250 | 575 | 650 | 375 |
| Eluma (@160W max) | 190 | 380 | 420 | 240 |
| Branded T5 (@ 230W constant) | 150 | 370 | 430 | 230 |

Daylight Contribution at times of testing:

Metal Halide 180lx average, 120lx min, 240lx max.
 Eluma 180lx average, 120lx min, 240lx max.
 Branded T5 240lx average, 130lx min, 330lx max.

Lux readings taken using Calibrated Minolta T-10 Light Meter*

* Calibration date - October 2006